

## Career Services | Sample Interview Questions

The list below includes examples of questions interviewers may likely ask you. While prospective employers have varying questions, they typically offer the following advice.

- Be prepared—do your homework on the company.
- Communicate excitement about your career field.
- Have a well-defined career objective.
- Be confident selling yourself, but not overconfident or pushy.
- Prepare appropriate questions in advance.
- Take time to think before you answer questions.
- Relax and be yourself.
- Be well versed in the company and profession

The questions are organized into subject categories to help you prepare your answers.

### Personal and Motivational Factors

- Please tell me about yourself.
- How do you define success and failure?
- Who or what had the greatest influence on your life?
- What motivates you to put your greatest effort?

### Personal and Motivational Factors

- What skills and abilities do you possess that will help make you successful in today's job market?
- Why should our organization hire you?
- For you, what are some of the pros and cons of working on a team project?
- Who was the most difficult person you have ever dealt with, and how did you respond?
- What are your major strengths and weaknesses?
- Please tell me about your communication skills (or, problem solving skills, leadership style).

### Knowledge of the Organization

- Why did you select XYZ Company?
- What attracts you to this industry? What do you know about our company?
- In what ways do you think you can make a contribution to our company?

### Career Goals and Objectives

- What are your goals and aspirations for the next three years? Five years?
- Why do you think you would be good at this profession?

### Additional Information

- In addition to your professional experiences, what else would you like us to know about you

### Work Experiences

- What are your most significant accomplishments?
- What would your last two employers say about you as an employee, either good or bad?
- Describe a time you worked under pressure?
- What did you enjoy most about your previous job experiences? Least?
- Can you tell me about your toughest job assignment?

### Hypothetical Questions

- What do you see as a major objective of this job?
- If we hired you, how would you identify the major roles and responsibilities of your new position?

**Geographic Preferences**

- What geographical location interests you?
- Are you willing to relocate? Do you mind traveling?

**Salary and Benefits**

- What starting salary do you expect?
- How do you feel about an income made up completely of commissions?
- When comparing company offers, what factors will be important to you besides salary